

# Tooling Around

## Portable machine tools delivered to your site

BY REBECCA BUSHERY

When equipment on your jobsite needs repairing but it's too big to move or too far away from a shop, what should you do?

Bring the shop to the machine.

Climax Portable Machine Tools products are used primarily for maintenance and repair where the damaged or worn item is immobile, too large (like some construction equipment), too remote or too costly to move to a machine shop.

In these situations, it's more practical to take the machine tool into the field where the repair or maintenance

can be performed on-site, often under emergency or adverse conditions.

But since such repairs or maintenance are often a one-of-a-kind situation, it's hard to justify the purchase of the needed machine tool for a single job. CPMT offers an unusual approach to this dilemma by renting its machine tools.

When a customer orders a machine tool from CPMT, it's shipped from the closest Climax Rental Depot. The customer's rental period begins once the machine reaches his site. When the job is done, the



The BB 5000 boring bar from Climax Portable Machine Tools is set up to line-bore the pin bosses on this 14-cubic-yard bucket.

## DEALER SPECIALS

customer simply faxes CPMT a copy of a freight bill showing that the machine was picked up by a truck line. CPMT then stops the rental.

And these days CPMT is increasing outlets while decreasing rental rates.

The company recently launched two new rental depots — one in Philadelphia (joining Chicago, Houston and Portland outlets) and one in Cologne, Germany — bringing the total to five in North America and one in Europe. At the same time, CPMT announced a hefty drop in rental rates, additional machine inventory at each depot, more rental specialists, and free transit time between the Climax Rental Depot and the jobsite in North America

“The expansion of our rental inventory and support personnel,” says Mark Thorne, marketing vice president for CPMT, “combined with the rate decrease and other changes we are making, is an attempt to make renting more convenient and inviting to our customers. In addition to the obvious

The customer’s **rental period** begins once the machine reaches his site. **After the job**, the customer faxes **a freight bill** to show the tool is on its way back. **The rental is over.**

advantage of helping our customers solve machining challenges quickly and easily, renting has the added benefit of being able to test drive, so to speak, a portable machine tool prior to making a purchase.”

### PLAY BALL!

The average rental period for most of CPMT’s tools is one week, with some contractors renting on a daily basis. CPMT has reduced its rental rates, including its weekly rentals.



CPMT used the BB 5000 boring bar to perfectly align pivot holes 80 feet apart in four 85-foot sill beam segments, used in Safeco Field’s unique retracting roof (inset).

For example the Model BB5000 2.25-inch-diameter boring bar (CPMT’s most popular rental product) used to rent for \$1,750 a week, but now it’s only \$975 (depending on options).

An inspection and refurbishing program keeps tools in top operat-

in the stadium’s unique retracting roof. It looked like someone would have to remove several walls and move a lot of heavy machinery to get the beams to a machining center — a costly and time-consuming job.

The solution was the rental of a BB5000 boring bar from CPMT. Once it was properly attached and aligned on the beams, the high-tolerance machining was completed in less than two days. To ensure that things went smoothly, a CPMT technician was on the jobsite to assist with the set-up and help get the process started.

ing condition, says CPMT. The company also offers one-on-one customer support, often on-site, to help contractors become familiar with equipment operation and to resolve technical problems.

CPMT got a call during the construction of Safeco Field in Seattle, the new home of the Seattle Mariners baseball team. Perfectly aligned pivot holes, 80 feet apart, had to be bored in four 85-foot sill beam segments used

CPMT portable machine tools are often used in industries such as power generation, maritime construction and maintenance, railroads, petroleum and pipelines, pulp and paper, mining, and bridge building. For more information on CPMT’s 31 models of portable machine tools and details of its rental program, e-mail [rental@cpmt.com](mailto:rental@cpmt.com) or log on to its website at [www.cpmt.com](http://www.cpmt.com). **RS**

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